

The Time Is Right For Buying

The price cutting campaign has been carried far enough. Very little inflation, if any, is left in the general level of prices. It is time for a general buying movement to set in if the vigorous industrial life of the country is to be sustained.

The advisability of buying appliances particularly to the stock market where selling has been carried to excess and price declines have been carried to such extremes that there is special incentive for buying.

We have just compiled a special article on the changing price trend, and shall be pleased to send copy upon request.

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Bonds purchased at this time will enable investors, using care and discrimination, to obtain an outlet for their surplus funds at attractive rates.

In a circular just issued we suggest a diversified list of well-selected railroad, industrial and public utility long term bonds to average about 7 per cent.

Sent on request for H-26

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January 1921

Investors

Pocket Manual

contains latest statistical information, also high and low prices for the entire year of 1920 on all issues listed on the New York Stock Exchange, New York Curb and the other leading exchanges throughout the United States.

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**STEEL WORKERS QUIT;
REFUSE WAGE CUT**

**3,000 Men in Chicago Plant
Decide to Stay Out.**

Special Dispatch to THE NEW YORK HERALD.

CHICAGO, Jan. 17.—Plants of the Inland Steel Company of the Calumet district to reopen six blast furnaces to-day had to be abandoned. Three thousand men refused to accept a cut in wages of around 20 per cent, and did not go back to work.

The plant practically has been closed with the exception of work for about 500 men. Notification of general reductions all along the line in the Chicago steel district were received by the men Saturday.

More than 4,000 mechanics employed in the five repair shops of the Pullman Company started on a nine hour day with no increase in wages today. The company is taking this method of avoiding a direct wage reduction. At a mass meeting of the employees yesterday the men voted to accept the increase in hours under protest, pending a decision by the United States Railway Labor Board, which is considering the case.

TAX LAW CLARIFIED FOR THOSE WHO PAY

Extensive Changes Will Affect Automobiles, Musical Instruments and Toys.

CONFUSIONS IRONED OUT Exact Definitions of Term

'Jobber' and 'Manufacturer' Are Made.

Special Dispatch to THE NEW YORK HERALD.

New York Herald Bureau, Washington, D. C., Jan. 17.

Extensive changes in regulations 47 of the Internal Revenue Bureau covering payment of excise taxes on automobiles, musical instruments and other articles by manufacturers were announced by the Treasury Department to-day.

Article 3 has been clarified to make it plain that when a manufacturer of a taxable article quotes a unit price which includes selling price and a direct statement of the portion of the total that applies as tax the tax can be reckoned on the selling price as stated and not on the total price given. Other changes follow:

Article 4—Discounts and expenses. The ruling in regulations 47 permitting an adjustment in price on goods sold at a discount, and the portion of the total price has been extended to permit an adjustment in the tax in the case of an adjustment in price under an agreement made at the time of the sale to make such adjustment in case of a decline in the market.

Article 5—Who is a manufacturer? This article has been amended to provide that while a manufacturer is generally a person who (1), actually makes a taxable article, or (2) produces a taxable article in the form of an article produced by a manufacturer, or (3) combines two or more articles to produce a taxable article, under certain circumstances such a person is not a manufacturer for the purpose of the tax, but that if a dealer or jobber owns a patent, trademark, formula or recipe for a taxable article and contracts with another person or firm for the manufacture thereof, the contract specifying that the article can be manufactured only for such dealer or jobber and that it will be sold by such dealer or jobber as the manufacturer, the dealer or jobber is held to be the manufacturer for the purpose of the tax.

Article 15 has been made to read: "A concern which does not manufacture, but which separately any part or parts of a taxable article, or (3) produces a taxable article in the form of an article produced by a manufacturer, or (3) combines two or more articles to produce a taxable article, under certain circumstances such a person is not a manufacturer for the purpose of the tax, but that if a dealer or jobber owns a patent, trademark, formula or recipe for a taxable article and contracts with another person or firm for the manufacture thereof, the contract specifying that the article can be manufactured only for such dealer or jobber and that it will be sold by such dealer or jobber as the manufacturer, the dealer or jobber is held to be the manufacturer for the purpose of the tax."

Article 17—Musical instruments. This article has been amplified to provide that so-called "toy talking machines, pianos, music boxes, etc., are taxable only if equipped with a mechanism for producing musical sounds, and in the revised regulations this term has been interpreted to mean all articles of a character or a nature similar to those specifically mentioned in Articles 42 and 43, covering export sales, have also been amended.

Article 41, credits and refunds, has been amplified to define in detail the difference between "overpayment" and "overcollection," as distinguished from an "illegal or erroneous" payment or collection. The law permits a taxpayer to take credit for any "overpayment" or "overcollection," whereas an illegal or erroneous payment or collection must be recovered through a claim for refund.

GRAIN.

CHICAGO, Jan. 17.—Persistent export demand led to-day to a material advance in value of wheat. Prices closed strong at 2 1/4 @ 2 1/2, net higher, with March at \$1.75 @ 1.76 1/2 and May at \$1.65 @ 1.66 1/2. In provisions the outcome varied from 10c decline to 6c advance. Live hogs, prices advanced, slight throughout the day, but few firm exceptions. Germany and Italy were said to be purchasing, and Germany was credited with having bought 1,600,000 bushels on Saturday, but knowledge of the amount of business done to-day was withheld.

An unusual feature was European bidding for grain, which was as far as aimed at April. Bullish sentiment was encouraged also by return of the emergency tariff bill to the Senate, and by denial of gossip that 70,000,000 automobiles had been ordered from the United States visible supply statement. Crop damage advice from Australia attracted some notice also, despite assertions that the damage was reported a month ago.

Provisions as a rule were higher, but stocks showing a smaller increase than expected and arrivals of hogs being less numerous than anticipated.

CHICAGO PRICES.

WHEAT—Open, High, Low, Close, Sat. Jan. 17, 1921. No. 1 hard, 2.05, 2.06, 2.05, 2.05. No. 2 hard, 1.95, 1.96, 1.95, 1.95. No. 3 hard, 1.85, 1.86, 1.85, 1.85. No. 4 hard, 1.75, 1.76, 1.75, 1.75. No. 5 hard, 1.65, 1.66, 1.65, 1.65. No. 6 hard, 1.55, 1.56, 1.55, 1.55. No. 7 hard, 1.45, 1.46, 1.45, 1.45. No. 8 hard, 1.35, 1.36, 1.35, 1.35. No. 9 hard, 1.25, 1.26, 1.25, 1.25. No. 10 hard, 1.15, 1.16, 1.15, 1.15. No. 11 hard, 1.05, 1.06, 1.05, 1.05. No. 12 hard, 0.95, 0.96, 0.95, 0.95. No. 13 hard, 0.85, 0.86, 0.85, 0.85. No. 14 hard, 0.75, 0.76, 0.75, 0.75. No. 15 hard, 0.65, 0.66, 0.65, 0.65. No. 16 hard, 0.55, 0.56, 0.55, 0.55. No. 17 hard, 0.45, 0.46, 0.45, 0.45. No. 18 hard, 0.35, 0.36, 0.35, 0.35. No. 19 hard, 0.25, 0.26, 0.25, 0.25. No. 20 hard, 0.15, 0.16, 0.15, 0.15. No. 21 hard, 0.05, 0.06, 0.05, 0.05. No. 22 hard, 0.00, 0.00, 0.00, 0.00. No. 23 hard, 0.00, 0.00, 0.00, 0.00. No. 24 hard, 0.00, 0.00, 0.00, 0.00. No. 25 hard, 0.00, 0.00, 0.00, 0.00. 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